

SHOWINGS that self



Your Showing Prep Checklist

Set the thermostat to 72 degrees	
Open all of the blinds and curtains	
Turn on every single lamp and light - the brighter the better (any time of day)	
Be weather friendly - if it's nice, open windows. If it's cold, turn on the fireplace	
Clear clutter from countertops - keep a basket for mail and smaller items inside a cabinet and remove small kitchen appliances	
Fresh flowers (and fruit) are always a good idea (a bowl of fresh lemons or veggies from the farmer's market) on the counter always looks good	
Light one single candle and put it on the kitchen counter or table	
Tell Alexa to turn on background music - jazz and classical music always create a nice atmosphere for a showing	
Take your pets with you (and their dishes / toys) but highlight any pet friendly home features - people love their pets but they don't want to see yours!	
Create a "home packet" that lists out ages of mechanicals and appliances (and a detailed list of any recent home updates)	
De-clutter - keep a laundry basket for "showings" where you can quickly scan the house for random items you want to quickly grab before heading out	
Fluff couch pillows, close toilet lids, wipe down countertops and vacuum	
Create a "TOP 10" List & leave it on the counter (see next page for details)	

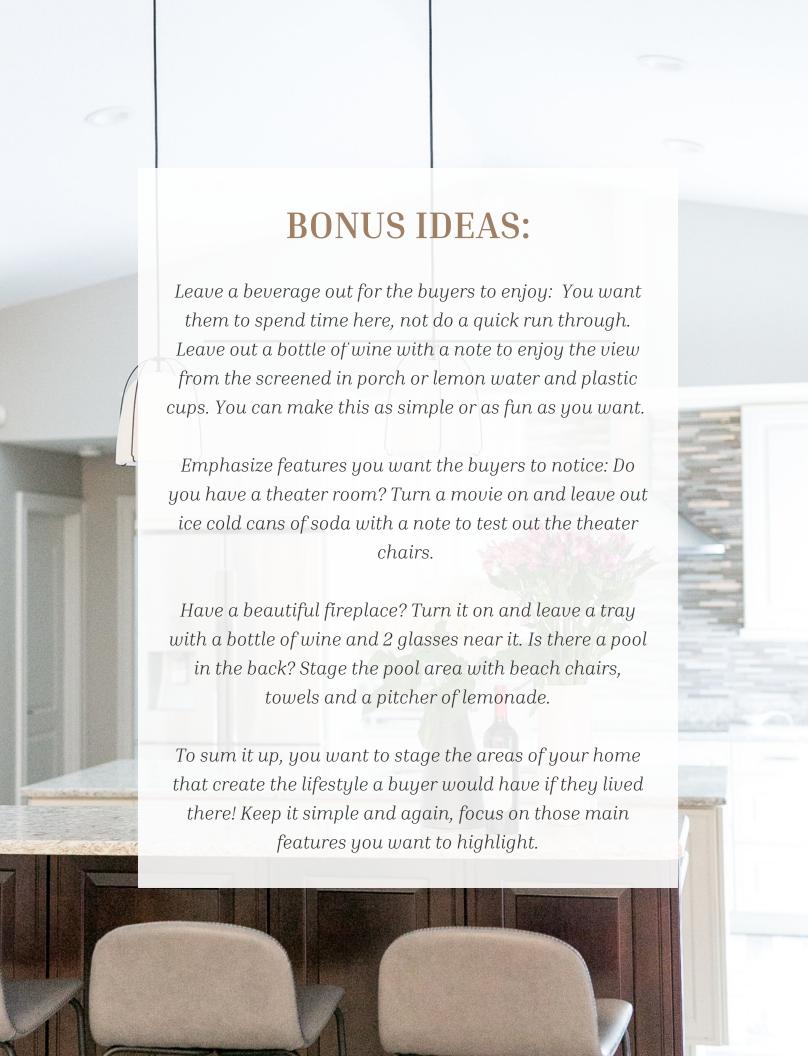


The Top 10 List:

What is the Top 10 List? It's a list created by the you (the sellers) detailing your "Top 10 Favorite" things about where you live. Think about why you bought the house in the first place? What features were most appealing?

What about the lifestyle attracted you to the home? What do you love most about your neighborhood and your location? What is your favorite room in the house? Where do you spend the most time? What features truly highlight the lifestyle of the home (perfect for entertaining / outdoor oasis / private retreat). What do you love most about your community? Local spots you go to often, events you love to attend, etc.

Make a list of your Top 10 and keep it out for buyers coming through your home so they can not only see your house, but learn things that might not stand out when walking through.



I'm looking forward to working with you



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